



FOUNTAIN PAJOT
SAILING CATAMARANS

LUCIA 40

Price list valid from 01 august 2017 - Price ex VAT in EURO

Standard equipment

2 Volvo D1 20HP engines, 2x2 fixed blade propellers.

	EURO
LUCIA 40 MAESTRO 3 (3 cabins 3 baths)	268 838
LUCIA 40 MAESTRO 2 (3 cabins 2 baths)	267 833
LUCIA 40 QUATUOR 4 (4 cabins 4 baths)	271 350
LUCIA 40 QUATUOR 2 (4 cabins 2 baths)	270 345
Grand Large version	15 000
Oceanic version	28 500
Comfort version	35 500

Version configuration	Grand Large version	Oceanic version	Comfort version
Curtains in cabins	X	X	X
Mooring kit + 4 fenders	X	X	X
CST mainsail full batten	X	X	X
Lazy jack	X	X	X
Electrical windlass (1000 Watts)	X	X	X
VHF mast head antenna prewired	X	X	X
Double clutche for reefs 2 and 3	X	X	X
Interior 12V outlet and waterproof exterior 12V outlet	X	X	X
Deck shower (cold water)	X	X	X
Auto. switch for bilge pumps	X	X	X
Lazy bag		X	X
Dralon protective cover for wheel		X	X
1 Electric winch for mainsail		X	X
Interior courtesy lighting		X	X
Pressurized seawater system		X	X
Fusion audio pack Bluetooth 4 Sp.		X	X
220V main system with charger		X	X
2000W Inverter/charger / 220V 50HZ		X	X
Video TV/HIFI pack			X
TV/radio antenna			X
Upgrade Bose			X
Outdoor cushions			X
Additional electric freshwater pump			X
Cockpit courtesy lighting			X

ENGINES

EURO

OPT0571610	2 VOLVO 30HP D1 engines	1 223
OPT0571821	3-blade folding props/VOLVO 20HP	1 624
OPT0571822	3-blade folding props/VOLVO 30HP	2 062

SADDLERY

EURO

OPT0573420	Carpet hull Maestro	1 022
OPT0573430	Carpet hull Quatuor	1 030
OPT0578011	Grey fabric outdoor upholstery	900
OPT0578021	Grey Pvc outdoor upholstery	900
OPT0578022	Taupe Pvc outdoor upholstery	900



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SADDLERY

		EURO
OPT0578032	Taupe outdoor canvas	900
OPT0578041	Taupe Pvc indoor upholstery	900
OPT0578042	Beige Pvc indoor upholstery	900
OPT0578051	Turquoise fabric indoor upholstery	900
OPT0578052	Navy bleu fabric indoor upholstery	900
OPT0578053	Fushia fabric indoor upholstery	900

EXTERIOR EQUIPMENT

		EURO
OPT0572185	Manual carbon gangway	1 950
OPT0572240	Cockpit tent	2 643
OPT0572250	Fabric closing the access to the helm station	806
OPT0572270	Exterior window blinds for saloon	1 140
OPT0572280	Bimini for helm station	2 260
OPT0572281	Sun awning on the foredeck saloon	1 300
OPT0572290	Enclosure for bimini helm station	1 546
OPT0572300	Polyester cockpit table	1 000
OPT0572310	Teak cockpit table extension for 10 persons	2 125
OPT0572350	Outdoor cushions (Incl. Cft)	3 022
OPT0572355	Outdoor foredeck cushions	1 560
OPT0572510	Protective strip on both transoms	208
OPT0572700	2 bow seats	1 048
OPT0572710	2nd swim ladder	394
OPT0572830	Fly exterior decoration	1 427
OPT0572880	Teak floor transoms/cockpit	9 608
OPT0572890	Synthetic teak floor transoms and cockpit	9 996
OPT0572900	Additional mooring cleats	268
OPT0573140	Gas barbecue	1 290

INTERIOR EQUIPMENT

		EURO
OPT0573390	Combination locking safe	399
OPT0573470	Saloon curtains	2 197
OPT0573611	Synthetic teak floor maestro shower	741
OPT0573700	Saloon table convertible into berth	830
OPT0573710	Diner table in saloon	416
OPT0573711	Electrical multifunction table	5 097
OPT0573810	Beds with slatted base for 4 cabins	1 106
OPT0573820	Beds with slatted base for 3 cabins	844

ELECTRONIC TV AND HIFI

		EURO
OPT0576110	Second VHF AIS helmstation (Req. GARMIN Pack 1, 2 ou 3)	400
OPT0576211	GARMIN 1 Smart Cruising : Autopilot, VHF, AIS, GPS 7410, 2*multi GMI20	13 000
OPT0576221	GARMIN 2 Smart Cruising : Autopilot, VHF, AIS, 2*GPS 7410, 2*multi GMI20	15 200
OPT0576231	GARMIN 3 Smart Cruising : Autopilot, VHF, AIS, 2*GPS 712/7410, 2*multi GM	16 000
OPT0576430	Radar + support + wiring	1 964



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ELECTRONIC TV AND HIFI

EURO

OPT0576510	GARMIN autopilot remote	376
OPT0576800	TV screen (22") multimedia 16/9 with DVD player unit for 1 cabin.(TV system	970
OPT0576910	Video TV/HIFI pack (Req.OPT0576950)(Incl. Cft) (TV system PAL & SECAM)	2 733
OPT0576950	TV/radio antenna (Incl. Cft)	749
OPT0576980	Upgrade Bose (Incl. Cft)	1 271
OPT0576990	WIFI amplifier	1 588

HOUSEHOLD APPLIANCES AND COMFORT

EURO

OPT0573000	12V 130L Fridge (Incompatible with OPT0573010)	1 710
OPT0573010	12V 90L Freezer (Incompatible with OPT0573000)	1 773
OPT0573040	Cockpit fridge	1 407
OPT0573160	220V Microwaves oven (Requires OCE/CFT Version)	529
OPT0573170	Gas oven	1 029
OPT0573220	Washing machine 3KG 220V Maestro (Requires OCE/CFT Version)	1 850
OPT0574160	1 Electric head large bowl	1 057
OPT0574161	One fresh water electric head (Req. OPT05710 or OPT5760 or OPT5770)	1 042
OPT0574330	Additional electric freshwater pump (Incl. Cft)	558
OPT0575350	12V fan (max. 6)	177
OPT0575650	6KW 220V 50HZ genset (Requires OCE/CFT Version)	13 773
OPT0575820	Air conditioning 220V 50HZ main syst. (Req.OPT0575650)	15 733
OPT0575920	Complete heating system hulls and saloon	11 051

ELECTRICITY AND LIGHTING

EURO

OPT0573290	Cockpit courtesy lighting (Incl. Cft)	1 551
OPT0573320	Mast and boom lighting	4 086
OPT0573330	Underwater lighting 2x21 W	2 791
OPT0575021	Additional AGM battery suppl.	468
OPT0575320	Interior 12V outlet	94
OPT0575480	Solar panels 3X90/100 W	3 140
OPT0575710	Watermaker 12V 60L/h at low consumption	9 928

NAVIGATION

EURO

OPT0571250	Gennaker	3 085
OPT0571350	PROFURL genoa furler	500
OPT0571370	Automatic mainsail HOOK	1 000
OPT0571450	Bowsprit and gear for gennaker	5 514
OPT0572000	Add. windlass control chain counter	538
OPT0572600	Antifouling, primary epoxy	2 992
OPT0572960	Electric davit winch	2 395
OPT0577970	Hypalon Dinghy 3.15m & 15HP engine	6 816

60HZ OPTIONS

EURO

OPT0573130	Pre-installation of washing machine 60hz Maestro (Requires OPT0575510)	524
OPT0574220	110V Water heater (Requires OPT0575510)	160



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OPT0575510	110V main grid 110V 60HZ	3 259
OPT0575580	2000W Inverter/charger/110V 60HZ (Req. OPT0575510)	1 540
OPT0575660	7.5KW 110V 60HZ genset (Requires OPT0575510)	14 184
OPT0575830	Air conditioning 110V 60HZ main syst. (Req.OPT0575660)	16 703
OPT0576170	VHF US channels (Req. Garmin Pack 1, 2 or 3)	65
OPT0576810	Pre installation of NTSC TV for saloon	330

SAFETY

EURO

OPT0577000	Safety equipment without life raft	2 474
OPT0577020	Minimum safety kit	1 547
OPT0577030	Chain + 20KG Anchor	741
OPT0577100	MP6 container life raft	1 500
OPT0577120	MP8 container life raft	1 682

DELIVERY SERVICES

EURO

OPT0571420	Mast in 2 parts	1 200
OPT0571480	Thermocovering	4 345
OPT0579000	Commissioning	9 350
OPT0579010	Ex-factory	708
OPT0579011	Coaching	2 600
SRV057101	Exportation	330