

CLIENT DATA

PRICE LIST VALID FROM 01.08.2024.

FOUNTAIN PAJOT AURA 51

	TITLE	PRICES (€)	OFFER
AURA 51 - LAYOUT VERSION			
1	MESTRO (5 cabins, 5 baths)	1.108.000,00	1.108.000,00
AURA 51 - VERSION			
1	Oceanic Curtains in cabins Mooring kit + 6 fenders CST mainsail full batten Automatic mainsail Hook Lazy jack Electrical windlass (1500W) VHF mast head antenna prewired Double clutche for reefs 2 and 3 Interior 12V outlet and waterproof exterior 12V outlet Deck shower (cold water) Auto. switch for bilge pumps Lazy bag Dralon protective cover for wheel 1 Electric winch for mainsail Interior courtesy LED lighting Pressurized seawater system Fusion audio pack Bluetooth 4 Sp 220V main grid 50Hz 3000W Inverter/charger	55.000,00	55.000,00 €
AURA 51 - ENGINES			
1	2 VOLVO D2 75 engines	5.685,00	5.685,00 €
AURA 51 - EXTERIOR EQUIPMENT			
1	Bimini for helm station	4.231,00	4.231,00 €
1	Teak cockpit table extension	2.508,00	2.508,00 €
1	Outdoor cushions (cockpit + lounge deck)(Incl.Cft)	12.990,00	12.990,00 €
1	Outdoor foredeck cushions	4.479,00	4.479,00 €
1	Protective strip on both transoms	273,00	273,00 €
1	Synthetic teak floor with border transoms and cockpit	16.304,00	16.304,00 €
1	Additional mooring cleats	336,00	336,00 €
1	Integrated Gas plancha	2.152,00	2.152,00 €
AURA 51 - INTERIOR EQUIPMENT			
1	Combination locking safe	264,00	264,00 €
1	Toilet in port forerpeak (incompatible with OPT0633540)	3.146,00	3.146,00 €
1	Fitting out starbord forepeak	3.638,00	3.638,00 €
1	Synthetic teak floor in the maestro shower	1.063,00	1.063,00 €
1	Handrail in staircase	473,00	473,00 €
1	Saloon table convertible in bunk.	2.600,00	2.600,00 €
AURA 51 - ELECTRONIC TV & HIFI			
1	Second VHF AIS helmstation (Req. GARMIN Pack 1, 2 ou 3)	621,00	621,00 €
1	GARMIN 1 Smart Cruising : Autopilot, VHF, AIS, GPS 8410, 2*multi GM120	16.552,00	16.552,00 €
1	TV/radio antenna (Incl.Cft)	1.048,00	1.048,00 €
AURA 51 - HOUSEHOLD APPLIANCE & COMFORT			
1	12V 90L - 5°C cold Storage (= 23° F) (Incompatible with OPT0633000)	2.128,00	2.128,00 €
1	Cockpit fridge 90L	3.131,00	3.131,00 €
1	220V Microwave oven (Req. Version OCE/CFT)	609,00	609,00 €
1	Dishwasher 6 pers. BOSCH (Req. Version OCE/CFT)	1.866,00	1.866,00 €
5	1 Electric head large bowl	1.481,00	7.405,00 €
1	Air cond. 50/60Hz main syst.68K BTU	43.531,00	43.531,00 €
AURA 51 - ELECTRICITY & LIGHTING			
1	Cockpit courtesy lighting (Incl.Cft)	4.530,00	4.530,00 €

1	Underwater lighting 2x21 W	3.558,00	3.558,00 €
1	2 Additional AGM batteries 150A	1.866,00	1.866,00 €
1	Additional Interior 12V outlet	158,00	158,00 €
1	Integrated Solar system 2000W	32.351,00	32.351,00 €
1	Watermaker 180L/h 50HZ (Req. Version OCE/CFT)	18.351,00	18.351,00 €
AURA 51 - NAVIGATION			
1	PROFURL genoa furler	1.245,00	1.245,00 €
1	Add. windlass control chain counter	773,00	773,00 €
1	Platform (maximum load 200kg)	32.724,00	32.724,00 €
1	Antifouling, primary epoxy	4.799,00	4.799,00 €
AURA 51 - SAFETY			
1	Minimum safety kit	3.920,00	3.920,00 €
1	MP10 container life raft	2.489,00	2.489,00 €
AURA 51 - DELIVERY & SERVICE			
1	Commissioning without masting	19.409,00	19.409,00 €
1	US Export / Import documentation	1.200,00	1.200,00 €
BASIC BOAT PRICE			1.108.000,00 €
EXTRA OPTIONS PRICE			319.406,00 €
SUBTOTAL BOAT + OPTIONS DAP PLA ROCHELLE FP			1.427.406,00 €
DISCOUNT FOR ULTRA CLIENT		3%	-42.822,18 €
EXTRA DISCOUNT FOR CM PROGRAM 2025 & 2026		4%	-57.096,24 €
SPECIAL DISCOUNT BIOGRAD BOAT SHOW		5%	-71.370,30 €
TOTAL DISCOUNT		12%	-171.288,72 €
SUBTOTAL BOAT + OPTIONS DAP LA ROCHELLE FP INCL. DISCOUNT			1.256.117,28 €

ADDITIONNAL EQUIPMENT & SERVICES

TRANSFER TO CROATIA BY SEA	13.000,00 €
SAFETY & CHARTER EQUIPMENT	6.500,00 €
DINGHY 360 WITH GT CONSOLE	10.000,00 €
OUTBOARD ENGINE HONDA 30KS	6.500,00 €
WATER TOYS AND EQUIPMENT	2.500,00 €
GENESET	19.500,00 €
SUBTOTAL ADDITIONNAL EQUIPMENT & SERVICES	58.000,00 €

NET PRICE EXCL. VAT DAP CROATIA	1.314.117,28 €
VAT	328.529,32 €
TOTAL PRICE AURA 51 READY FOR CHARTER INCL. VAT	1.642.646,60 €

LAYOUT & SPECIFICATION FOUNTAINE PAJOT ELBA AURA 51



Hull length: **15,54m**
 Beam: **8,08m**
 Draft: **1,30m**
 Engine power: **2x60HP**
 Fuel tank capacity: **900l**
 Water tank capacity: **900l**
 Genoa: **59m2**
 Main Sail: **95m2**
 Architect: **Raccoupeau**
 Light Displacement: **18.100Kg**

Comments: